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TOLERANCE

FREDERICK KRAISSL, JR., P. E.

President

THE KRAISSL COMPANY, INC.

The more I observe the activities of militant groups of all walks of life, racial, religious or economic, the more I am convinced that no pressure group wants tolerance. All they are striving for is their specialized type of intolerance.



Consulting Engineer
Kraissl Associates

Apparently what we are observing is maneuvering for special privilege. The peculiar and not usually understandable aspect is that as soon as a pressure group achieves power, it becomes as intolerant or more so, than its predecessor.

What we are really witnessing is a "King of the Hill" competition to see who can be boss. This might be amusing if it did not have such pernicious effects on our economy and social life. It also has the aspect of being a perversion of noble motives which like many other crusades has enlisted the support of individuals of high character who have watched the degeneration of noble ideals into a pernicious attack on the principle of liberty.

The right to be oneself without outside interference should be self-evident as long as the individual does not interfere with the rights of others. The right to associate and assemble with compatible individuals in social, economic or religious groups or organizations should be equally guaranteed as a basic liberty so long as these groups do not interfere with the rights of others to do likewise and have no anti-social purpose.

Intolerance stems from a combination of selfishness, jealousy and an inferiority complex. Selfishness wants special privilege. Jealousy is the motivation for desiring to obtain the possessions of others, either status, tangibles or an imagined preferred opportunity. I have been convinced for some time that the drive for power stems from an inferiority complex

which motivates those who desire to impose their will on others, to attempt to prove their superiority, either philosophically, economically or socially; it is the stuff of which, would be, and historical dictators are made.

People who are mature and well adjusted find room for different points of view than their own, have sufficient self-respect to not enter social circles where they are not invited and have the happy outlook of, "Wouldn't it be an uninteresting world if we were all alike"?

There are even those advocates of liberty who would support Voltaire in the historic remark, "I may not agree with what you say, but I will fight to the death for your right to say it".

There are many rights guaranteed to us in the Bill of Rights that are being ignored by those who for political or economic reasons are making a pretense of espousing the rights of minorities.

If we would individually and collectively dedicate ourselves to the cause of tolerance, insisting on this approach in dealing with all matters involving liberty, the rights of both minorities and majorities as well as individuals would be reasonably secure.

THE FINANCIAL EXECUTIVE IN SMALL BUSINESS

ALICE L. KRAISSL
Vice-President

It seems to me the financial executive of a small organization is considered by many to be merely a well paid bookkeeper, responsible for the



Consultant
Kraissl Associates

required financial records and books of account, and that he seldom, if ever, enters into active participation in business planning and execution.

This concept may be accurate in the case of a financial executive who considers the work finished when the usual financial statements and tax reports are completed. However, the alert treasurer or controller has a practically unlimited field in which

creativity and initiative may point the way to higher company profits.

One particularly broad field is that of tax planning, where keeping abreast of the current changes in regulations could permit the adoption of procedures that might result in appreciable tax savings. Suggestions for accomplishing such savings when presented in workable form to company executives could do much to facilitate the management decisions producing the desired results.

The efficient management of any business requires information for making decisions and for holding the proper parties accountable for the results. Many times it is not known exactly what information is required, or how to reconcile conflicting types of information. By carefully applying accounting procedures to the specific requirements of the operation being served, the creative-minded financial executive is enabled to effectively supply material for special studies and at the same time hold the costs of such accounting and statistical surveys to a reasonable minimum.

The constant control of credits, tightening or easing the restrictions to accommodate changing business trends, is an obvious means of guarding company profits. The administration of credit policies in such manner that dubious credit risks are retained as satisfied and satisfactory customers would in many instances tax the ability and patience of a saint, and the financial executive of a small organization usually finds this to be an important one of his many duties.

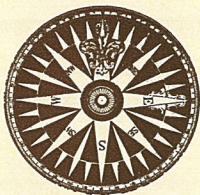
Management is a team operation regardless of the size of the business, and there is a definite need for an alert financial executive to participate in decisions based on the information his particular specialty can supply.

EDITORIAL OPINIONS

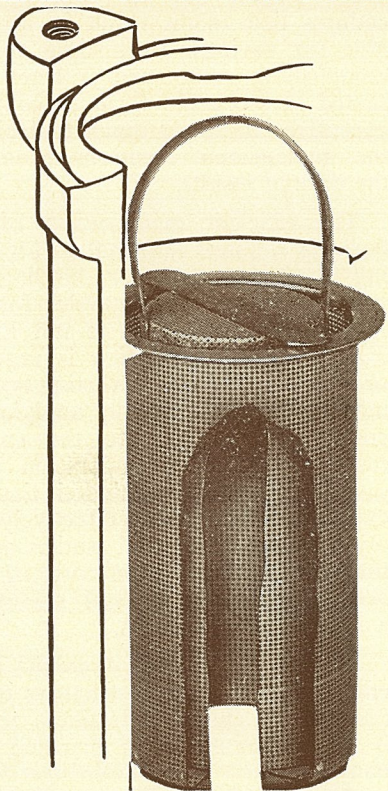
Our editors are the senior officers of the company and this is the opportunity for each of us to express thoughts which we believe can be stated to advantage. It must be emphasized that the opinions expressed are those of the author and not necessarily endorsed by the rest, or the Board of Directors of this Company.



INDUSTRIAL AND MARINE FIELDS



THE ADVANTAGES OF DOUBLE ELEMENT SEPARATOR BASKETS



At the risk of being over-emphatic, we hope all of our customers will consider what they may be missing if they do not specify our patented double element separator baskets.

1. **They may save you money.** For example, when the viscosity of the liquid does not require large pipe sizes and permits the selection of a separator based only on separating area. To be specific, the separating area of a Class 72-37 size $1\frac{1}{2}$ duplex with double element basket is 69 square inches as compared with the separating area of a Class 72-39A size 2" duplex separator with single element basket of 66 square inches. The price of a Class 72-37 size $1\frac{1}{2}$ " duplex separator is \$83.00. The price of a Class 72-39A three piece construction duplex separator with single element basket is \$175.00

This is why we are supplying the integral duplex series separators with

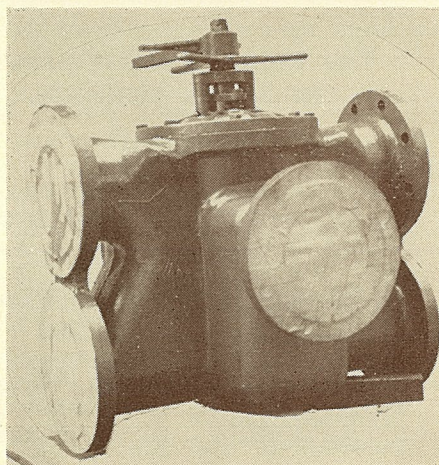
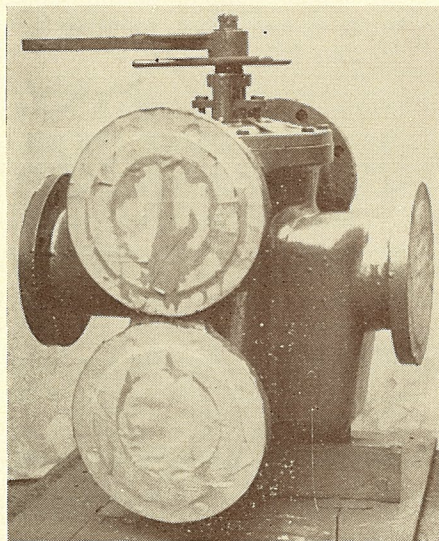
the double element baskets as standard equipment but all sizes can be supplied with double element baskets if specified.

2. Next when used with viscous liquids, the pressure drop through the double element is less, due to the larger separating area, all things being the same.

3. Finally the time between cleaning operations is increased due to the longer interval it takes to clog up the much greater separating area, which is between 30 & 50% depending on size.

All you have to do to get these advantages is to specify double element baskets, which are available in all sizes of standardized perforations of strainer baskets and meshes of filter baskets.

NEW LARGE SIZE TRANSFER VALVES



The demand for our Class 72AA transfer valves with ASA flanged side ports has been so sustained that we decided to extend this line to include the six inch standard 150 pound steel size, which will be noted complete in the attached photographs and dimension sheet.

We were sufficiently pleased with

DESIGNED FOR CONTINUOUS FLOW.
PORT INTERCONNECTIONS -
IN POSITION SHOWN - 1 & 2, 3 & 4.
IN OTHER POSITION - 1 & 2, 3 & 4.

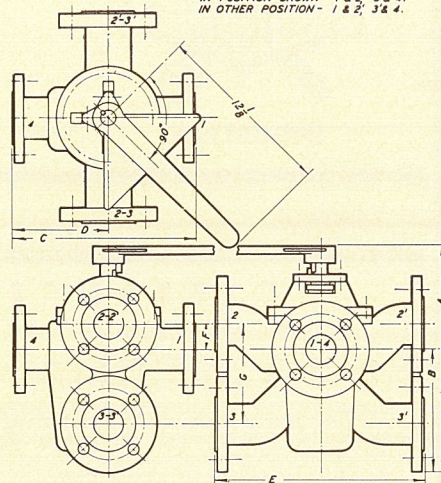


TABLE OF DIMENSIONS - INCHES										
MODEL	SIZE	FLG. DIA.	B.C. DIA.	NO. BOLT DIA.	R.F. DIA.	MIN. TH.	A	B	C	D
72-51	AAFS	6	11	9 1/2	8	1/4	8 1/2	1	27 1/2	12 1/2

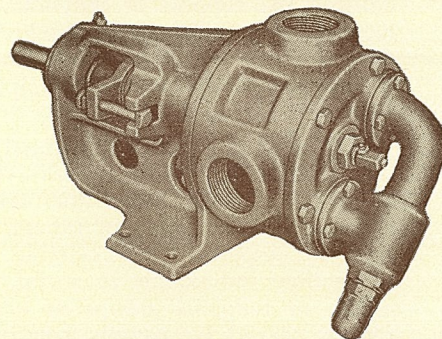
* INCLUDES 1/8" R.F.

the performance of this unit to authorize a project for an eight inch size. This is now on the drawing boards of Kraissl Associates and it is possible that by the time this publication is circulated, it will be available. Consequently, we suggest that any organization interested in these large size transfer valves keep in touch with us.

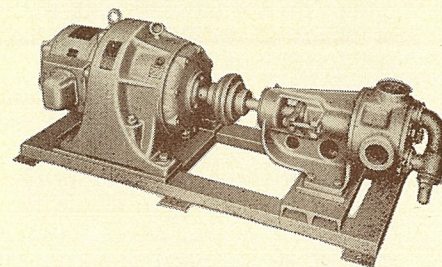
CLASS 62 SERIES PUMPS FOR LIQUID PETROLEUM GAS

This will advise that these pumps are now listed by Underwriters' Laboratories, Inc. for handling liquid petroleum gas.

Those interested in this type of installation are invited to write for our current bulletin describing this line, together with Underwriters' Laboratories, Inc. listing card.



TANK TRUCK ASSEMBLY



DIRECT CONNECTED

CLASS 75-0 FILTER PASSES OUTBOARD TEST



BOAT ON WHICH FILTERS WERE TESTED

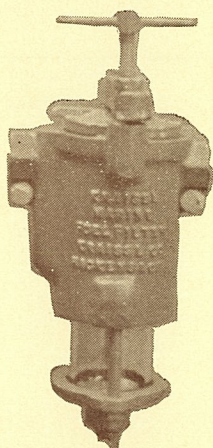
If anyone can devise a better vibration or overall practical impact test than mounting a filter on an outboard boat and drive it at reasonably high speed through a dusty chop, we are willing to be convinced.

However, we felt that testing a unit under service conditions had advantages that would reveal defects much as testing racing cars can be justified as a means of automobile improvement.

The Class 75-0 filter includes our well accepted rat trap design so the separated debris either solid or liquid is trapped in the bottom cavity. The difference between this and former models is that the sight glass forms the bottom sump.

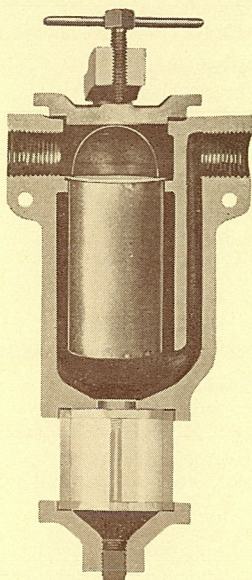
The unit tested employed a Pyrex standardized pressure gage glass. It could be supplied with an interchangeable plastic element if preferred. However, the reputation of Pyrex gage glasses under severe temperature and pressure conditions, has made us vote for Pyrex where no appreciable pressure exists and under circumstances where high temperatures should only be accidental.

NEW CLASS 75-0 FUEL FILTER Patent Pending



It is very important to have visibility of the fuel being filtered. This requires a transparent element. The chance of spillage in a choppy sea is with us when ever a filter is opened for inspection.

Consequently, this opening of the filter is reduced to only such times when visible inspection through the transparent sump indicates that accumulation of marine debris makes this mandatory, which should be checked before leaving the anchorage.



The knowledge that clean fuel is flowing to the motors is reassuring. There is relief from that gnawing feeling of would it not be unpleasant if the motors conk out due to dirty fuel just as we are going through the traffic congested inlet.

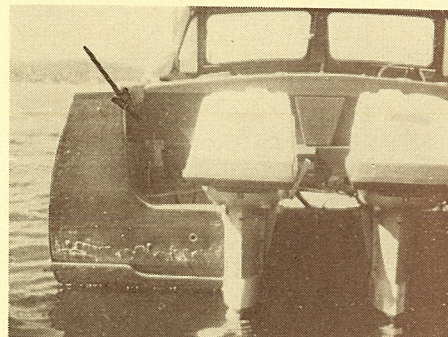
Where does marine debris come from? Condensation can be a frequent cause. Complications with fuel mixing can be another as this sometimes takes place under inclement weather conditions and adverse circumstances. Sometimes gum or precipitates can form in fuel tanks from previous use even though clean fuel has been purchased. Particles large enough to clog a carburetor jet can scale off fuel lines or even possibly from tanks, particularly if some corrosion is experienced.

An added feature that justifies the use of a filter of reasonably large capacity is the smoothing out of the flow of fuel supply. An immediate supply of fuel adjacent to the motor produces

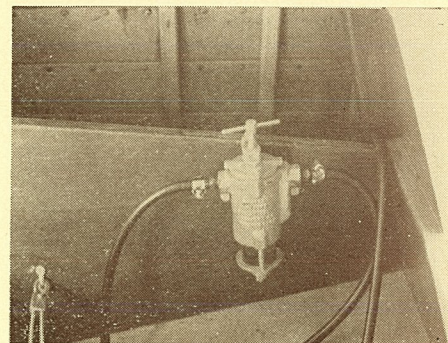


a superior type of engine performance whether throttled-down or under high speed.

You will note how the filter is mounted near the transom and the short run of fuel line to the motor. Fuel should be available almost instantaneously.

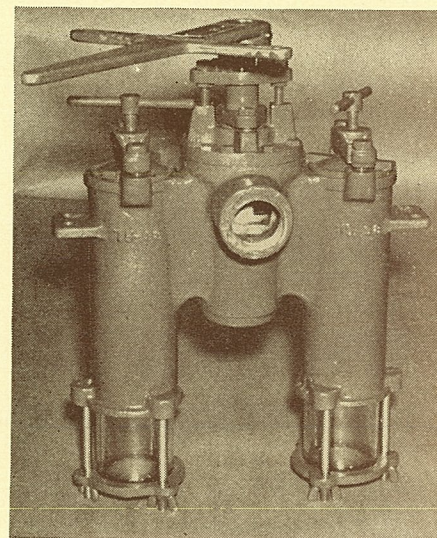


INSTALLATION SHOWING POSITIONING
RELATED TO ENGINE



CLOSE UP OF FILTER

It is planned to supply this entire line in sizes similar to our Class 72-70 line. This will be done on the basis of demand. To indicate our ability for quick action, we are repeating photograph of our Class 75-38 duplex size 1½" ports which was made available in time to meet the sailing requirements of the ships that needed them.



SALES REPRESENTATION

HOME OFFICE

We have reserved the areas of Connecticut, Delaware, Metropolitan New York, including the Hudson valley, Long Island, New Jersey and eastern Pennsylvania less Philadelphia District for coverage by Kraissl Company personnel.

Northeast Region

John S. Stone
P. O. Box 247, Holcomb, N. Y.
Williams Bros., Inc., 70 Commercial St.,
Portland 3, Me.

Eastern Region

Valley Equipment Company
4105 Northern Pike, Monroeville, Pa.
J. W. Pearson Co., Box 282
Hatboro, Penn.
Shanklin Company
330 East 25th St., Baltimore, Md.

Southeast Region

Power Equipment Co.
1307 West Main St., Richmond, Va.
Dillon Supply Company—Main Office
Raleigh, N. C.
Dillon Supply Company
Durham, No. Carolina
Dillon Supply Company
Rocky Mt., No. Carolina
Dillon Supply Company
Goldsboro, North Carolina
Dillon Supply Company
Charlotte, No. Carolina
Boiler Supply Company, Inc.
490 Craighead Street, Nashville, Tenn.
2006 Sutherland Ave., Knoxville, Tenn.
Applied Engineering Co., Inc.
P. O. Box 506, Orangeburg, S. C.
Spotswood Parker & Co.
313 Techwood Drive, Atlanta, Ga.
T. W. McCuiston
540 S. W. 69th Ave., Miami, Fla.

North Central Region

Charles R. Davis
2970 W. Grand Blvd., Detroit, Mich.
Hetler Equipment Co.
1904 Clyde Park Ave., S. W.
Grand Rapids, Mich.

Central Region

W. G. Taylor Co.
1900 Euclid Bldg., Cleveland, Ohio
The Jordan Engineering Co.
7401 Shewango Way, Cincinnati 43, Ohio
T. A. Heidenreich Co., Inc.
5250 Keystone Ct., Indianapolis 20, Ind.
Lowden & Company
3404 N. Harlem Ave., Chicago, Ill.
A. K. Howell Co.
1001 Bellevue Ave., St. Louis, Mo.

South Central Region

Creole Engineering Co.
2617 Banks Street, New Orleans, La.
Albert Sterling & Assoc., Inc.
2611 Crocker St.
Houston, Texas
I. P. Newby & Assoc.
4431 Maple Ave.
Dallas 9, Texas

Northwest Region

Bruce P. Rutherford Co.
1954 First Avenue South, Seattle, Wash.

Western Region

A. C. Cope Co.
435 Bryant Street, San Francisco, Cal.
Power Engineering Co.
1806 South State St., Salt Lake City, Utah
Thermo Tech Products Co.
1400 So. Lipan
Denver 23, Colorado

Southwest Region

Wagner Hydraulic Equip. Co.
10814 Santa Monica Blvd.
Los Angeles, California

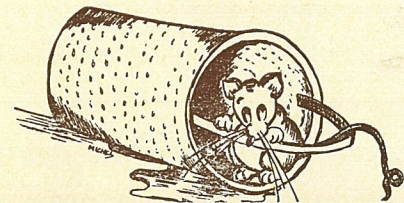
Canada—Ontario and Quebec Provinces

Kirk Equipment Ltd.
1460 Bishop Street
Montreal, Quebec, Canada

Canada—British Columbia Province

Fred McMeans & Co.
1608 West 5th Avenue
Vancouver, B. C., Canada

FOUND IN THE STRAINER BASKET



Elderly Lady to Executive Officer,
after presenting identification:

"I believe I have a grandson serving
on board this ship and if possible I
would like to surprise him by my visit."

"I am sure you would, Madam,
if he were aboard. He applied yester-
day for a pass to attend your funeral."



"Here's what you brought me last year
— when I said 'Oh, just bring me
something to play with'."

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INCORPORATED

HACKENSACK, NEW JERSEY

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